



Institutional Locksmiths' Association  
Delaware Valley Chapter  
**Newsletter**

March 2013  
[iladvc.org](http://iladvc.org)

Opening Your World

This issue of the *DVC Newsletter* is generously sponsored by  
**Your company name here. Contact any DVC board member for info.**

## News & Announcements

### ALOA Scholarship Fund

- The ALOA Convention is right around the corner, convening in Baltimore, July 13-20. For those of us living on the east coast, it's an especially opportune time to take advantage of the **ALOA Scholarship Fund (ASF)**. The mission of the ALOA Scholarship Foundation is to provide educational services, programs and assistance for the locksmith/security industry.
- ASF is open to just about anyone involved in the locksmith industry, even if you're *not* a member of ALOA!
- ASF is also known to be very generous with awarding scholarships to those that apply.
- If you're interested in applying, please visit the ASF website at [securityscholarship.org](http://securityscholarship.org). Please keep in mind that applications to attend the ALOA Convention need to be submitted *90 days* before the convention starts. But it will be well worth the effort to further your education.

- **This month's presenter will be Doug Rummel from Morris Black.**
- GPLA and ILA-DVC will be sponsoring an **Exit Device Servicing class on Sunday, June 9**. See the attached flier in this newsletter for complete details.
- National will soon be rolling out a new **Fire Door Inspector certification program**. Be on the lookout for details coming soon.
- **Dues invoices are now in the mail from the national office.** DVC members are billed directly from the National office. Please help the national treasurer by being sure to send your dues to the address indicated on the invoice.
- Our chapter now has a new caterer for meals at our general membership meeting. Come for the food...stay for the education! (Oh, and bring a doggy bag.) Says director, Jim Butman, "its way better than ordering pizza!"
- **DVC is having a clearance sale!** We're selling DVC hats for \$5 and shirts for \$10. Stock up now before they're gone!

# Previous General Membership Meeting

President McGlynn called the meeting to order at 7:06 pm. Fifteen members and one guest were in attendance.

Dan discussed his experience with the NJ Burglar License exam.

**For the Good of the Order:**

- ⇒ John Truempy thanked Al Schulke for his years of service to the chapter. Al will still be on the board but will do so in a reduced role.
- ⇒ Victor Lewis reminder everyone that the May meeting will be moved to Tuesday, May 28 because of Memorial Day.
- ⇒ Rick Zioli discussed his trips to the Corbin Russwin factory, and the Lehigh Valley sub-chapter monthly meeting.

The meeting was then turned over to **Dave Shape, CIL, from Fried Brothers**. Dave demonstrated many tools designed to make the locksmiths job easier, which included: Super Lube, GKL Hinge Doctor and Keedex Herculite Door Tool, among other tools. He also discussed some ideas for "creative ordering" and how to work with your manufacturer sales representatives.

The raffle was held with various prizes being offered, including a work light and 4-way screwdrivers form **Fried Brothers**. The meeting concluded at 7:55 pm.

**OFFICERS AND DIRECTORS**

President	Dan McGlynn, CMIL, CML
Vice-President & Chairman of the Board	John Truempy, CMIL, CRL
Treasurer	Steve Berger
Secretary	Vernon Kelley, CMIL, CPL, CFDI
Webmaster	Victor Lewis, CJIL
Director	Frank Ruk, CIL, CRL
Director	Bob Thomas
Director	Jim Butman
Director	Al Schulke
Director	Marty White
Director Emeritus	Robert Gress, CJIL, CPL
Non-voting Director	Dave Sharpe, CIL
Staff	Marykay Hamilton

**DVC CALENDER OF EVENTS**

Mar	25	General Meeting - 6:30 pm
Apr	8	Board Meeting – 6 pm
	22	General Meeting - 6:30 pm
May	13	Board Meeting – 6 pm
	28	General Meeting - 6:30 pm
Jun	9	Exit Device Class - 8 am

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**PAST PRESIDENTS**

2007-2011	Bob Schuettrumpf, CJIL, CRL
2005-2007	Vernon Kelley, CMIL, CPL, CFDI
2002-2005	James Fragassi, CIL
1998-2002	Thomas Negron, CIL
1991-1998	Robert Gress, CJIL, CPL

## DVC Associate Members

Please  
support  
those  
who  
support  
us!

### **Accredited Lock Supply**

Contact: Bill Donoughue  
908-472-9539  
acclock.com

### **Doorwares Associates**

Contact: Jim Handschuh  
215-258-1264  
doorwares.com

### **Fried Brothers**

Contact: Dave Sharpe  
800-523-2924  
fbisecurity.com

### **Independent Hardware**

Contact: Vince Campagna  
215-925-5306 ext. 604  
independenthardware.com

### **James Doorcheck**

Contact: Raymond Battaglia  
215-624-2500  
jamesdoorcheck.com

### **Stanley Security Solutions**

Contact: Scott Roop  
856-625-2748  
stanleysecuritysolutions.com

## ILA Corporate Members

**ASSA, Inc.**  
203-603-5959  
assalock.com

**Clark Security Products**  
800-854-2088  
clarksecurity.com

**Detex Corporation**  
800-729-3839  
detex.com

**Dugmore & Duncan, Inc.**  
888-384-6673  
dugmore.com

**ETI Products**  
877-384-3841  
etiproducs.net

**GCC Supply Company, LLC**  
405-376-8045

**H.L. Flake Company**  
888-329-0601  
hlflake.com

**Intermountain Lock & Security  
Supply Co.**  
800-485-7205  
imlss.com

**JPR Sales, Inc.**  
973-882-1266

**Kaba-Ilco Corporation**  
800-949-8324  
kaba-ilco.com

**LAB Security Systems Corporation**  
800-243-8242  
lab-lockpins.com

**Medeco High Security Locks, Inc.**  
800-829-3157  
medeco.com

**Mil-Comm Products Company**  
888-947-3273  
mil-comm.com

**Mul-T-Lock USA, Inc**  
800-685-8562  
Mul-T-Lockusa.com

**The National Locksmith**  
630-837-2044  
thenationallocksmith.com

**Pacific Lock Products**  
888-562-5565  
paclock.com

**Prosystech, Inc. – Simple K**  
888-601-7806  
simplek.net

**Securitech Group, Inc.**  
800-622-5625  
securitech.com

**Southern Lock & Supply  
Company, Inc.**  
800-282-2837  
southernlock.com

## General Membership Meeting Time & Place

DVC General Membership meetings are held on the fourth Monday of each month (except June, July, August and December). Dinner begins at 6:30 pm. The meeting will begin at 7 pm, followed by a product presentation and/or training class. The meeting location is:

**Greater Philadelphia Locksmiths Association Headquarters  
8014 Craig Street  
Philadelphia, PA, 19136**

### Directions:

Take I-95 to the Academy Road exit. At the light, go South (left) on Frankford Avenue to Welsh Road. Make a right on Welsh Road. At the first stop sign (Craig Street) make a left. Go *almost* to the end of the block to find 8014 Craig Street, and make a left into the parking lot. (The building is a single story, 2-tone blue building.) Or visit [iladvc.org](http://iladvc.org) for maps and directions to the meeting hall.

↳ **Lehigh Valley Area Locksmiths:** The Lehigh Valley sub-chapter holds its meetings at the Desales University Conference Center every third Wednesday of the month. If you're interested in attending, please **contact David Teel, CIL** at 610-282-1100 x. 1306 or at [david.teel@desales.edu](mailto:david.teel@desales.edu).



### **Institutional Locksmiths' Association**

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PO Box 29103  
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